



## **SOLE SOURCE DETERMINATION**

**DATE:** 5/7/2025

**PROJECT/PROCUREMENT NAME:** Sheriff's Office Body/Vehicle Camera System

**PROCUREMENT NUMBER:** 2025-41-PR

**ESTIMATED PROCUREMENT VALUE:** \$ 280,000

**NOTICE IS HEREBY GIVEN**, of the sole source determination in accordance with ORS 279B.075 and OAR 47-137-047-0275 and intent to contract with **Utility Associates Inc** for a period of **five (5) years** for the purpose of providing **Integrated body & vehicle camera systems and accessories** for the Morrow County **Sheriff's Office**.

### **SOLE SOURCE BASIS:**

1. Utility Associates is the only manufacturer that designs and provides a fully integrated AVL & GIS Software, Body, Vehicle Video, and Mobile Router Communications system.
2. Utility's Rocket™ and Eos™ are the first and only policy-based recording devices that can be intelligently activated based upon the industry's largest suite of customizable recording triggers and updated over the air as recording policies evolve.
3. The Utility Evidence Ecosystem capabilities listed in the attached documentation comprise a unique feature set and fall under Utility's intellectual property rights and proprietary protocols, and are therefore, currently only available from the manufacturer.

Based on the details provided in this notice and the attached documentation, the Morrow County Board of Commissioners, as the Local Contract Review Board, has determined that these findings support the conclusion that the goods or services are available from only one source.

Any entity/individual wishing to protest this sole source procurement must do so within seven (7) calendar days from the date of this notice. All protests must be delivered within seven (7) calendar days from the date of this notice, in writing, to:

**CONTACT NAME:** Sandi Pointer, Risk & Procurement Manager

**MAILING ADDRESS:** PO Box 867, 110 N Court St., Heppner, OR 97836

**E-MAIL:** [spointer@morrowcountyor.gov](mailto:spointer@morrowcountyor.gov)



April 10, 2025

To the Attention of the Morrow County Sheriff's Office,

Utility Associates, Inc. is the only manufacturer that designs a fully integrated AVL & GIS Software, Body, Vehicle Video, and Mobile Router Communications system. Agencies normally utilize four separate vendors to provide similar capabilities to the Utility Rocket & Eos Solution. In contrast, Utility has incorporated video, AVL, mobile communications, emergency response, and life safety notifications into one holistic offering. It is the only system of its kind on the market and there are no comparable market alternatives that meet the specifications set forth in this letter. Accordingly, the product has met the criteria set by most Nationwide Law Enforcement Agencies for a sole source procurement methodology.

Referenced in this letter are the components of the Deputy and Vehicle Ecosystem. These are: (1) The Rocket™, our in-vehicle video and communications system, (2) Eos™, the Body Camera system, and (3) Polaris™, the video evidence software management and AVL/GIS software system.

The Rocket™ offers the following unique capabilities to your Office:

- CJIS compliant Video Evidence Vault secured within the vehicle for both Rocket In-Car and Eos video, thereby avoiding unnecessary delays for access to video, protection of the chain of custody of data, and avoidance of unnecessary offload docking hardware and associated cost/time to the Department.
- Automated Policy-Based Eos and Rocket In-Car video recording
- Fully integrated Body and Vehicle video, meaning multiple Deputy/ Vehicle video sources are viewable, searchable, and exported simultaneously.
- Speed and Signal Boosting Internet connectivity (Wi-Fi/Cellular Hotspot) for all vehicle computing devices, including the MDC.
- Unlimited range for the Eos Microphone
- Secondary redundant cellular connectivity available only via Utility's integrated "IoT CUBE" - (IOTCUBE-H-4001)

The Eos™ system offers the following unique capabilities to your Office:

- A Smart Computer for high-definition body camera video recording, viewing, and classification directly on the device.
- A patented uniform integrated mounting design that ensures secure mounting and stable video collection
- Over the air policy updates – meaning a device never needs to be docked to receive recording policy changes and important updates to the device firmware.
- Two-way enhanced communications for receipt and transmission of:
  - Amber, Silver, Be on the Lookout (BOLO) messages with suspect information and images
  - Automated video offload from the field via Wi-Fi and/or Cellular means, based on video priority
  - Potentially lifesaving "Officer Down" alerts, with the real-time location of a downed Deputy to alert resources in the vicinity, Supervisors, Command Staff, dispatch, and other assigned users.
- Ability to activate video automatically during a physical altercation or when a sidearm is unholstered. This is the only automatic trigger on the market that initiates a recording when a Deputy deploys their duty firearm, while reporting to an AVL system to coordinate support resources.
- Live video streaming from active Eos Cameras to dispatch or other authorized users.

The Polaris™ evidence software offers the following unique capabilities to your Office:

- CJIS compliant secure video evidence that is web accessible, requires no servers and installation disks to run, and remains updated with the latest technology for the duration of your agreement with Utility Inc. at no additional cost.
- A full AVL software to monitor the location and health of all field assets, including Deputies and Vehicles, in an easy-to-use map-based interface.
- GPS, Geo-fence policy-based recording triggers to activate recordings at major public gatherings, sporting events, festivals, and during emergency situations like active shootings.
- Computer Aided Dispatch (CAD) Integration that triggers cameras upon entry to a geographic action zone, and imports

- CAD information directly into the responding Deputy's Body and Vehicle video file.
- Automated Smart Redaction™ built directly into the Evidence Management software for ease of access and processing/sharing redacted videos
- Smart Holster™ Technology activates the Eos system upon deployment of a firearm from its holster and can send an alert to Dispatch as well as all other Deputies in a pre-defined radius.

Utility's Rocket™ and Eos™ are the first and only policy-based recording devices that can be intelligently activated based upon the industry's largest suite of customizable recording triggers and updated over the air as recording policies evolve.

The Utility Evidence Ecosystem capabilities listed above comprise a unique feature set and fall under Utility's intellectual property rights and proprietary protocols, and are therefore, currently only available from the manufacturer.

This letter documents that Utility is the sole entity with the authority, access, and ability to provide enhancements, upgrades, and warranty support for its hardware and software products to agencies. Polaris, Eos, Rocket, and Helios offerings, operate under the following US patents:

- 6,831,556
- 7,768,548
- 8,781,475
- 9,246,898
- 9,282,495
- 9,432,402
- 10,230,919

Please contact me at (678) 799-0640 should you have any questions about our products and services.

Sincerely,

A handwritten signature in blue ink, appearing to read "Michael J. Nark".

Michael J. Nark  
President & CEO  
O: (800) 597-4707  
[www.utility.com](http://www.utility.com)

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