

Procurement Justification Summary

Project: Portable/Rolling 10-Row Aluminum Bleachers

Solicitation No.: **2025-92-PR**

Department: Morrow County – Risk and Procurement

Date: October 30, 2025

1. Purpose

Morrow County requested competitive quotes for one set of portable/rolling aluminum bleachers suitable for outdoor public use at County facilities. The intent was to obtain a durable, code-compliant, and movable bleacher unit accommodating approximately 100–200 spectators.

2. Specifications Summary (per RFQ 2025-92-PR)

- Size/Capacity: ~10 rows, 15–24 ft. length, 100–200 seats
- Portability: Must include integrated or detachable transport system
- Construction: All-aluminum frame, double footboards, chain-link or picket guardrail
- Compliance: Fully compliant with current IBC, ASTM, and accessibility codes
- Environment: Outdoor, weather-resistant, low-maintenance materials

3. Summary of Quotes Received

<u>Vendor</u>	<u>Model / Description</u>	<u>Capacity</u>	<u>Total Price</u>	<u>Lead Time</u>	<u>Notes</u>
Winning Teams by Nissel LLC	NRS Model NA-1015TPPRF_CL, 10-row x 15', portable w/ hydraulic tow kit	~100 seats	\$21,163 (incl. shipping)	Est. 6–8 weeks	NRS product; full transport kit included
Alamex USA Inc.	Model BLA10A15V4F436A, 10-row x 15'	~100 seats	\$23,190	120 days	Basic aluminum bleacher; compatible Jiffy Mover
Furniture Leisure Inc.	Model BLA10A27V4F448A, 10-row x 27'	~180 seats	\$34,841	6 weeks	Includes Jiffy mover; larger seating capacity

Nassau Trading Inc.	Model NA-1021TPDLX_CL, 10-row x 21' deluxe transportable	113 seats	\$38,148	9–10 weeks	NRS manufacturer; higher-end deluxe model
Nor-Pac Seating Co.	NRS Model NA-1024TPDLX_CL, 10-row x 24'	133 seats	\$50,056 installed / \$45,256 delivered	4–6 weeks	Sourcewell contract; premium build
BSN Sports	NRS Model NA-1015TPPRF_CL	~100 seats	Not priced	—	Design documentation only; same manufacturer as Nissel

4. Evaluation Criteria

- Compliance with specifications and code requirements
- Portability and ease of movement
- Construction quality and material durability
- Delivery timeframe
- Total cost, including shipping
- Cooperative purchasing eligibility (Sourcewell, OMNIA, etc.)

5. Evaluation Summary

All vendors provided bleacher systems meeting baseline specifications for 10-row aluminum construction, double footboards, and guardrails. Four vendors (Winning Teams by Nissel, Nassau Trading, Nor-Pac, and BSN Sports) quoted units manufactured by National Recreation Systems (NRS)—a recognized U.S. leader in code-compliant aluminum bleacher systems. Among those, Winning Teams by Nissel LLC offered the lowest total cost while meeting or exceeding all technical and code requirements.

6. Justification for Selection

- Best Overall Value: Offers the lowest total cost (\$21,163) while meeting all required specifications.
- Product Quality: Manufactured by National Recreation Systems—the same high-quality system offered by higher-cost vendors (Nor-Pac and Nassau).
- Portability: Includes the preferred transport kit with integrated hydraulic lift, providing easy relocation by maintenance staff.
- Compliance: Fully compliant with IBC and ASTM safety standards for public bleachers.
- Delivery and Support: Reasonable lead time and standard one-year manufacturer warranty.

